GULF TRADE
الخليج للتجارة



Company Profile

Trading the materials that build the region

Gulf Trade supplies steel, petrochemicals, fertilizers and building materials from Gulf producers to customers across the GCC, East Africa and South Asia, and delivers them with its own logistics team.



Who we are

A Muscat trading house working between Gulf producers and the markets they serve

Gulf Trade buys from mills, refineries and plants in Oman and the wider Gulf, and sells to contractors, manufacturers and distributors abroad. We trade as principal: we take ownership of the cargo, arrange the freight and stay responsible until it is delivered.

The company is organised in eight commodity desks. Each desk knows its producers, its buyers and its specifications, and is supported by a shared team for logistics, trade finance and documentation.

Company at a glance

Legal name	Gulf Trade LLC
Head office	Muscat, Sultanate of Oman
Founded	2012
Commodity desks	8
Markets	GCC, East Africa, South Asia
Loading ports	Sohar, Duqm, Salalah
Trade terms	FOB, CFR, CIF, DAP

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Who we are

About Gulf Trade

A trading company based in Muscat, supplying industrial and construction materials since 2012.

Gulf Trade LLC was founded in Muscat to connect producers in Oman and the Gulf with buyers in markets that depend on imported steel, fertilizers and building materials.

We are a physical trader. We buy from producers, take title to the goods and sell them to our customers on recognised international terms. Our logistics team arranges vessels, port operations and inland transport, so a single company is responsible for the cargo from the loading port to the buyer's gate.

Our customers include construction contractors, ready-mix and precast producers, grinding units, fertilizer importers, polymer converters and distributors in the GCC, East Africa and South Asia.

2012	8	1.4m t	18
Founded in Muscat	Commodity desks	Shipped in 2025	Discharge ports served

How we work

We trade as principal

We buy, hold title and sell. The buyer has one counterparty responsible for quality, quantity and delivery.

Close to producers

Long-standing purchase relationships with mills, refineries and plants give us reliable allocations and early sight of availability.

Freight under our control

Our own chartering and port team means fewer handovers between the contract and the discharge port.

Documents done properly

Contracts, letters of credit and shipping documents are prepared by an experienced back office, so payments are not held up by discrepancies.

What we trade

What we trade

Each of our eight desks is responsible for its commodity from purchase to delivery: sourcing, specification, inspection, trade finance and freight.



Steel & Rebar

Reinforcing bar, billets, wire rod and merchant sections from GCC and Asian mills.

p. 5



Petrochemicals

Polyethylene, polypropylene, glycols and methanol from regional producers.

p. 6



Sulfur

Granulated and lump sulfur from Gulf refineries and gas plants, shipped in bulk.

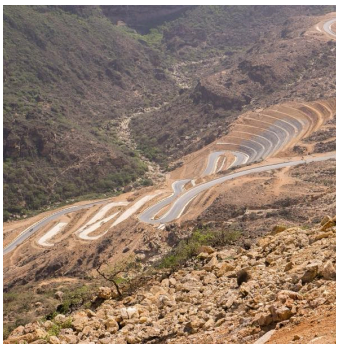
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Urea & Fertilizers

Granular and prilled urea, DAP, NPK and ammonium sulfate for farm markets.

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Bitumen

Penetration and viscosity grade bitumen for road building and waterproofing.

p. 9



Clinker

Ordinary Portland and sulfate-resisting clinker for cement grinding units.

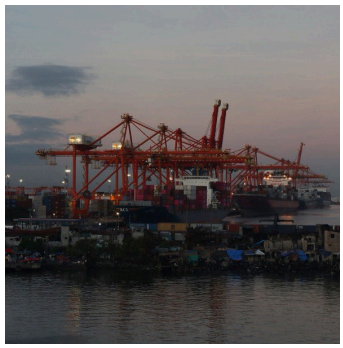
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Cement

Ordinary Portland, sulfate-resisting and blended cement, bagged or in bulk.

p. 11



Logistics & Freight

Chartering, port operations, customs clearance and inland delivery.

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Division 1 of 8

Steel & Rebar

Reinforcing steel and semi-finished products for contractors, stockists and re-rolling mills.

Overview

Steel is our largest desk by volume. We buy reinforcing bar, billets and wire rod from mills in the GCC and Asia, and sell to contractors, stockists and re-rolling mills in the Gulf, East Africa and South Asia.

Every lot ships with mill test certificates and can be inspected at the loading port by SGS or Bureau Veritas. Bars are supplied in standard 12 m lengths or cut to length, bundled at about two tonnes and tagged by heat number.

At a glance

Products
Rebar, billets, wire rod, sections

Standards
BS 4449, ASTM A615, EN 10025

Typical lot
3,000 to 30,000 t

Packing
Bundles of approx. 2 t, heat-tagged

Terms
FOB, CFR, CIF

Products and specifications

Product	Grade	Size	Standard
Deformed rebar	B500B / Grade 60	Ø 8–40 mm, 12 m	BS 4449 / ASTM A615
Rebar in coil	B500B	Ø 8–16 mm	BS 4449
Steel billets	3SP / 5SP	125, 130, 150 mm square	GOST 380 or equivalent
Wire rod	SAE 1006–1018	Ø 5.5–12 mm	ASTM A510
Merchant bars and sections	S275JR / S355JR	Angles, channels, flats, IPE	EN 10025

Desk contact steel@gulftrade.me +968 7664 8000



Division 2 of 8

Petrochemicals

Polymers and liquid chemicals for converters, packaging manufacturers and industrial users.

Overview

Our petrochemicals desk supplies polyolefins and liquid chemicals produced in the Gulf to converters and distributors in Africa, the Indian subcontinent and East Asia.

Polymers move in 25 kg bags on pallets or in jumbo bags, usually in 40 ft containers. Liquids move in ISO tanks, flexitanks or as parcels on chemical tankers. Each lot carries the producer's certificate of analysis.

At a glance

Products
HDPE, LLDPE, LDPE, PP, MEG, methanol

Packing
25 kg bags, jumbo bags, ISO tanks

Shipment
Containers, parcel tankers

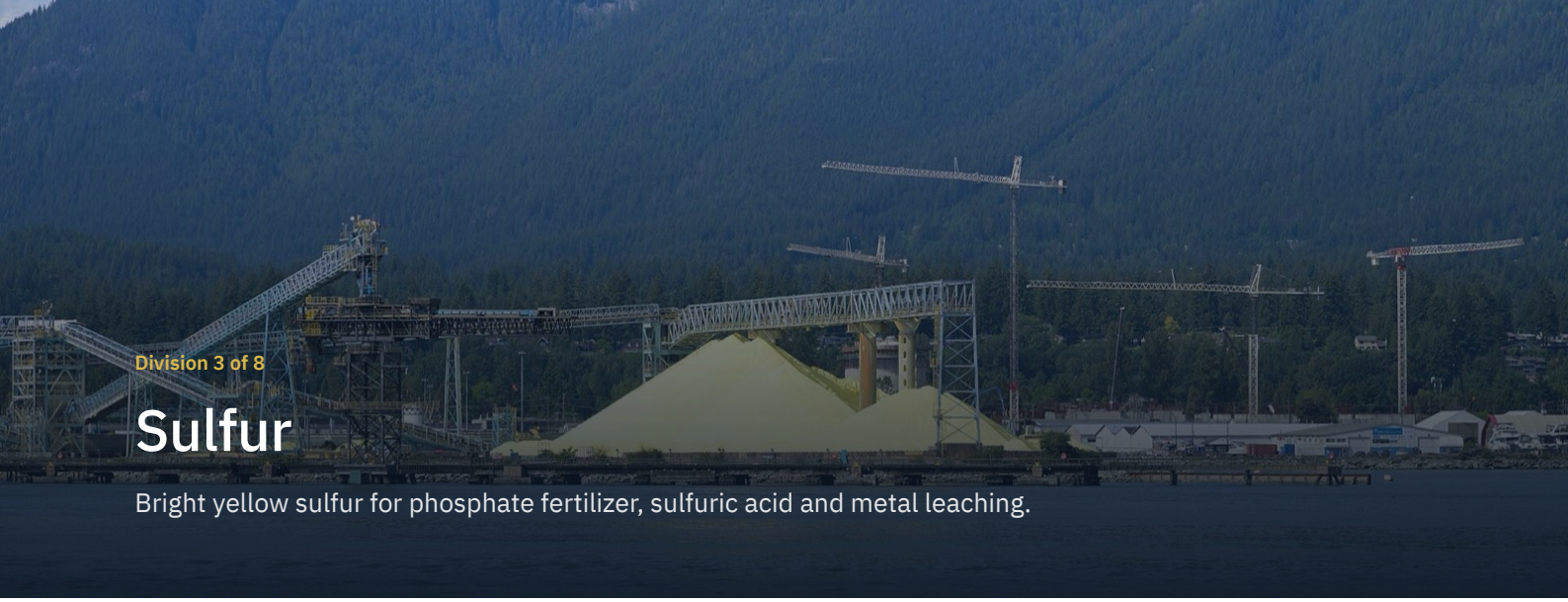
Documents
COA, MSDS, certificate of origin

Terms
FOB, CFR, CIF, DAP

Products and grades

Product	Grades	Typical use	Packing
HDPE	Film, blow moulding, pipe	Bags, bottles, pressure pipe	25 kg bags
LLDPE	C4 and C6 film, rotomoulding	Stretch and agricultural film	25 kg bags
Polypropylene	Homopolymer, copolymer, raffia	Woven sacks, injection moulding	25 kg bags
MEG	Fibre grade	Polyester fibre, PET, antifreeze	ISO tank, flexitank
Methanol	Grade AA	Formaldehyde, MTBE, solvents	ISO tank, parcel tanker

Desk contact chemicals@gulftrade.me +968 7664 8000



Division 3 of 8

Sulfur

Bright yellow sulfur for phosphate fertilizer, sulfuric acid and metal leaching.

Overview

Sulfur is recovered as a by-product of oil refining and gas processing, and the Gulf is one of the largest exporting regions in the world. We buy granulated and lump sulfur from regional producers and ship it to fertilizer plants, acid producers and mining operations.

Cargoes are loaded on handysize and supramax bulk carriers in parcels of 10,000 to 50,000 tonnes. Quality is certified at loading for purity, ash, acidity and carbon content.

At a glance

Forms
Granulated, lump

Purity
99.5% minimum

Typical lot
10,000 to 50,000 t

Shipment
Handysize and supramax bulk carriers

Terms
FOB, CFR

Typical specification

Parameter	Specification
Purity (S)	99.5% min, dry basis
Ash	0.05% max
Acidity as H_2SO_4	0.01% max
Carbon	0.05% max
Moisture	0.5% max (granulated)
Size	2–6 mm, 90% min (granulated)
Colour	Bright yellow

Desk contact sulfur@gulftrade.me +968 7664 8000



Division 4 of 8

Urea & Fertilizers

Nitrogen and phosphate fertilizers for importers, distributors and blending plants.

Overview

Gulf producers are among the lowest-cost suppliers of urea in the world. Our fertilizer desk buys granular and prilled urea from regional plants, together with DAP and NPK grades, and sells to importers and distributors in East Africa, South Asia and beyond.

Fertilizers ship in bulk or in 50 kg bags, depending on the destination. We arrange bagging, fumigation where required, and the phytosanitary and quality documents each import market asks for.

At a glance

Products
Urea, DAP, NPK, ammonium sulfate

Packing
Bulk, 50 kg bags, jumbo bags

Typical lot
5,000 to 40,000 t

Documents
COA, certificate of origin, phytosanitary

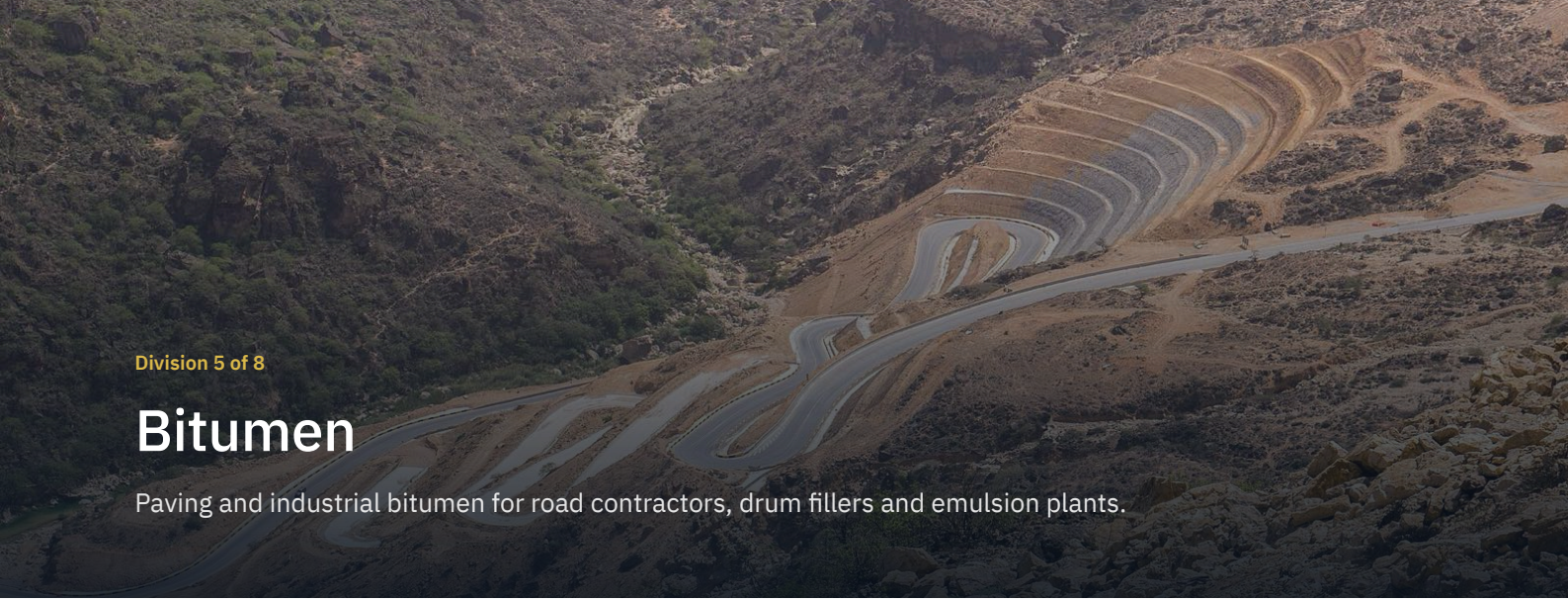
Terms
FOB, CFR, CIF

Products and specifications

Product	Nutrients	Form	Packing
Urea, granular	N 46% min	2–4 mm granules	Bulk, 50 kg bags
Urea, prilled	N 46% min	1–2.8 mm prills	Bulk, 50 kg bags
DAP	18-46-0	Granular	Bulk, 50 kg bags
NPK	15-15-15, 20-20-0 and others	Granular	50 kg bags
Ammonium sulfate	N 21%, S 24%	Crystal or granular	50 kg bags

Urea: biuret 1.0% max, moisture 0.5% max, free of harmful substances.

Desk contact fertilizers@gulftrade.me +968 7664 8000



Division 5 of 8

Bitumen

Paving and industrial bitumen for road contractors, drum fillers and emulsion plants.

Overview

Our bitumen desk supplies penetration and viscosity grades for road construction, together with oxidized grades for roofing and waterproofing. Customers include road contractors, public works projects and blending plants in East Africa, South Asia and the GCC.

Bitumen is shipped in new steel drums, in bitutainers that keep the product heated in transit, or in bulk on bitumen tankers for customers with heated storage. Every lot is tested against the agreed standard before loading.

At a glance

Grades
Pen 40/50, 60/70, 80/100; VG-10, VG-30, VG-40; oxidized

Packing
Steel drums, bitutainers, bulk

Standards
ASTM D946, IS 73, EN 12591

Typical lot
1,000 to 20,000 t

Terms
FOB, CFR, CIF

Grades and properties

Grade	Penetration at 25 °C	Softening point	Typical use
Pen 40/50	40–50 dmm	52–60 °C	Heavy traffic, hot climates
Pen 60/70	60–70 dmm	49–56 °C	General road paving
Pen 80/100	80–100 dmm	45–52 °C	Cooler climates, surface dressing
VG-30	45 dmm min	47 °C min	Highways (IS 73)
Oxidized 85/25	20–30 dmm	80–90 °C	Roofing, waterproofing, pipe coating

Desk contact bitumen@gulftrade.me +968 7664 8000



Division 6 of 8

Clinker

Cement clinker of consistent chemistry for grinding plants and cement producers.

Overview

Oman and the wider Gulf have clinker capacity well beyond local demand. We buy clinker from integrated cement plants and supply grinding units in East Africa, South Asia and the Indian Ocean islands, where it is ground with gypsum into finished cement.

The chemical and physical specification is agreed before a cargo is fixed, and every shipment is sampled and analysed at the loading port. Cargoes move in bulk on handysize and supramax vessels, typically in parcels of 25,000 to 60,000 tonnes.

At a glance

Types
OPC (Type I), sulfate-resisting (Type V), low alkali

Typical lot
25,000 to 60,000 t

Shipment
Bulk carriers

Inspection
Sampling and analysis at load port

Terms
FOB, CFR

Typical specification

Parameter	OPC clinker	SR clinker
C_3S	55% min	50% min
C_3A	7–10%	5% max
Free lime (f-CaO)	1.5% max	1.5% max
MgO	3.0% max	3.0% max
SO_3	1.5% max	1.5% max
Loss on ignition	0.5% max	0.5% max
Insoluble residue	0.75% max	0.75% max
Size	0–50 mm, 90% min	0–50 mm, 90% min

Desk contact clinker@gulftrade.me +968 7664 8000



Division 7 of 8

Cement

Finished cement for ready-mix producers, precast plants, contractors and distributors.

Overview

Our cement desk supplies Ordinary Portland Cement, sulfate-resisting cement and blended grades from Gulf producers to projects and distributors across the region and East Africa.

Cement is supplied in 50 kg bags on pallets, in jumbo bags of 1.5 to 2 tonnes, or in bulk for customers with silo storage. Cargoes ship as break-bulk, in bulk, or by road to neighbouring GCC countries.

At a glance

Types
OPC, SRC, PPC, slag cement

Strength classes
42.5 N/R, 52.5 N/R

Standards
EN 197-1, ASTM C150, BS 4027

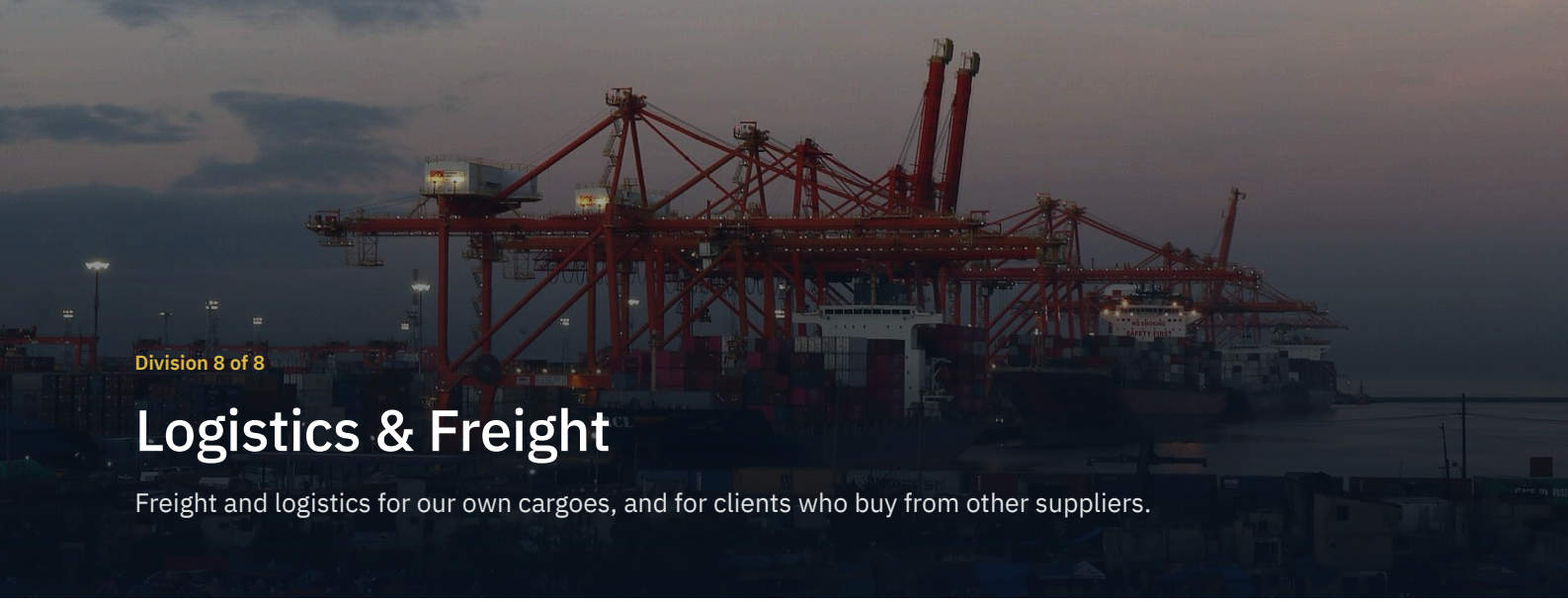
Packing
50 kg bags, jumbo bags, bulk

Terms
FOB, CFR, CIF, DAP by road

Types and standards

Type	Class	Standard	Typical use
OPC, CEM I	42.5 N / R	EN 197-1, ASTM C150 Type I	General construction, ready-mix
OPC, CEM I	52.5 N / R	EN 197-1	Precast, high-strength concrete
Sulfate-resisting (SRC)	42.5 N	ASTM C150 Type V, BS 4027	Foundations, marine and saline ground
Portland pozzolana (PPC)	42.5 N	EN 197-1 CEM II, IS 1489	Mass concrete, masonry
Slag cement	42.5 N	EN 197-1 CEM III	Marine structures, low-heat concrete

Desk contact cement@gulftrade.me +968 7664 8000



Division 8 of 8

Logistics & Freight

Freight and logistics for our own cargoes, and for clients who buy from other suppliers.

Overview

Our logistics team arranges freight for every cargo we sell, and also works for clients who need transport for goods bought elsewhere. Because we charter vessels ourselves, we can match the ship to the cargo, the port and the delivery window.

From Sohar, Duqm and Salalah we arrange voyage charters for bulk cargoes, space for break-bulk and containers, and trucking to destinations across the GCC. We handle export clearance in Oman, cargo insurance and the full set of shipping documents.

At a glance

Vessels
Handysize, supramax, multipurpose, container

Home ports
Sohar, Duqm, Salalah

Road
Oman, UAE, Saudi Arabia

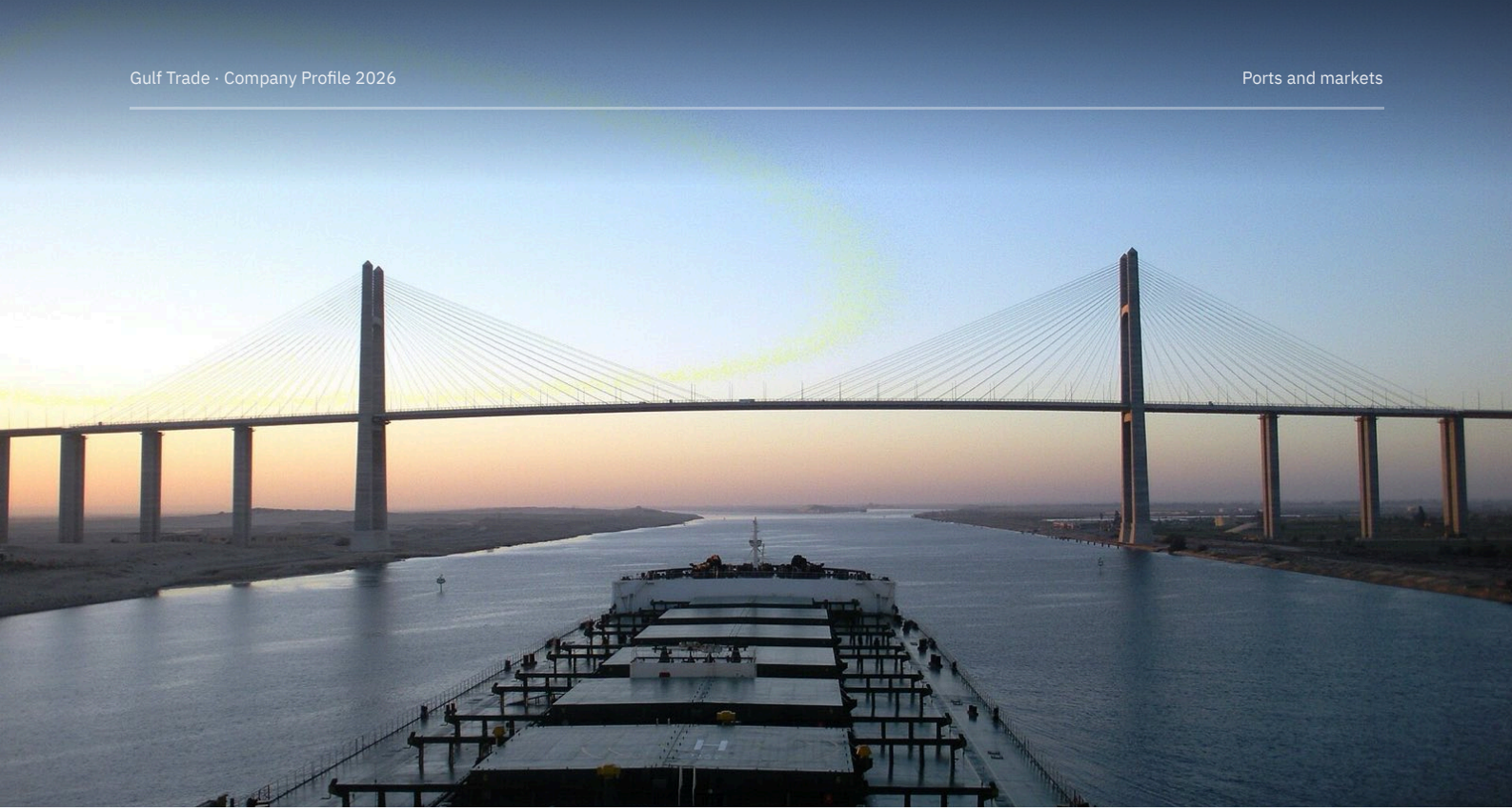
Insurance
Institute Cargo Clauses (A)

Documents
Bills of lading, certificates of origin

Services

Service	Scope
Voyage chartering	Handysize and supramax tonnage for dry bulk cargoes of 10,000 to 60,000 t
Break-bulk and project cargo	Steel, bagged cement and fertilizer on multipurpose vessels
Container freight	FCL bookings for polymers, bagged goods and drummed bitumen
Port operations	Stevedoring, tally, draft survey and loading supervision
Customs and documentation	Export clearance in Oman, certificates of origin, bills of lading
Inland transport	Trucking within Oman and across the border to the UAE and Saudi Arabia
Cargo insurance	Marine cargo cover on Institute Cargo Clauses (A)

Desk contact logistics@gulftrade.me +968 7664 8000



Our location

Ports on the open sea

Oman's main ports sit outside the Strait of Hormuz, on the Gulf of Oman and the Arabian Sea. Cargo loaded in Sohar, Duqm or Salalah reaches Africa and Asia without passing through the strait, which shortens voyages and reduces exposure to congestion and war-risk premiums.

Port	Coast	What we ship
Sohar	Gulf of Oman	Steel, petrochemicals, bulk cargo
Duqm	Arabian Sea	Clinker, bitumen, dry bulk
Salalah	Arabian Sea	Containers, transshipment

Markets we serve

We deliver to 18 discharge ports in three regions, and by road from Oman to the UAE and Saudi Arabia.

5 ports

GCC

Jebel Ali, Dammam, Hamad, Shuwaikh, Khalifa Bin Salman

8 ports

East Africa

Mombasa, Dar es Salaam, Mogadishu, Berbera, Djibouti, Maputo, Beira, Nacala

5 ports

South Asia

Mundra, Kandla, Karachi, Chittagong, Colombo

How we trade

How a trade works

1

Enquiry

You send the grade, quantity, packing and destination. We confirm availability and give an indicative price.

2

Offer and contract

We issue a firm offer with price validity, then a sales contract under Incoterms® 2020.

3

Payment terms

Letter of credit, telegraphic transfer or agreed open-account terms for established customers.

4

Inspection and loading

Independent inspection by SGS or Bureau Veritas at the loading port for quality, quantity and packing.

5

Shipment and documents

Freight, insurance and a full document set: bill of lading, certificate of origin, quality and weight certificates.

Compliance

Every counterparty, vessel and cargo is screened before a contract is signed. Our procedures cover customer due diligence, sanctions screening against UN, EU, UK and US lists, and anti-money-laundering controls.

We contract on recognised terms, including Incoterms® 2020 and UCP 600 for documentary credits, and we use independent inspection companies at the loading port.

Terms and standards

Incoterms® 2020	FOB, CFR, CIF and DAP delivery terms
UCP 600	Documentary credits
Institute Cargo Clauses (A)	Marine cargo insurance
SGS, Bureau Veritas	Independent inspection at the loading port
BS, ASTM, EN, IS	Product standards

Contact

Get in touch

Send us your specification, quantity and destination. The responsible desk will reply within one business day.

Head office

1991 Building, Al Khuwair South, Bausher
Muscat, Oman

Phone	+968 7664 8000
General enquiries	info@gulftrade.me
Website	gulftrade.me
Office hours	Sunday to Thursday, 08:30 to 17:30 (GMT+4)

Desk contacts

Steel & Rebar	steel@gulftrade.me
Petrochemicals	chemicals@gulftrade.me
Sulfur	sulfur@gulftrade.me
Urea & Fertilizers	fertilizers@gulftrade.me
Bitumen	bitumen@gulftrade.me
Clinker	clinker@gulftrade.me
Cement	cement@gulftrade.me
Logistics & Freight	logistics@gulftrade.me

What to include in an enquiry

1. Product and grade
2. Quantity and tolerance
3. Packing
4. Destination port
5. Delivery window
6. Preferred terms



This profile is provided for general information. Product descriptions and specifications are indicative and do not constitute an offer. Every sale is subject to a written contract.

GULF TRADE
الخليج للتجارة

Gulf Trade is a trading company based in Muscat, supplying industrial and construction materials from the Gulf to the GCC, East Africa and South Asia.

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Gulf Trade LLC, Sultanate of Oman.

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